



Return the focus of healthcare to your patients

What is Direct Primary Care?

With Direct Primary Care (DPC), or Retainer Medicine, patients pay a fixed monthly fee to receive standard primary care services.

- Patients reduce their out of pocket costs as there are no co-pays to collect
- Employers lower their total healthcare spend
- Telemedicine is included, making appropriate patient care efficient and convenient
- Patients receive Pharmacy Discounts
- With no billing for primary care services, practices enjoy reduced administration

EverMed DPC expands every DPC practices' reach with national and regional employer groups and national programs for individuals.

Direct Primary Care is not insurance. It is an affordable option for individuals, families and employers to receive quality, local, personal medical care.

Why become an EverMed DPC affiliate?

EverMed DPC provides:

- A New "Healthy" Stream of Patients
- Consistent Practice Revenue
- Minimal Administration
- Free Marketing
- Regional Employer Relationships
- Billing, Payroll and ACH Management Included
- Simple Enrollment and Roster Management

EverMed DPC works with independent clinics to offer a great way to improve patient care while also improving revenue. Most importantly, you get to focus your care back where it belongs—on the patient.

To begin accepting DPC patients in your clinic, call us at EverMed DPC today. Getting started is simple and easy.

EverMed DPC Monthly Fee	DPC Fees	Clinic PTPM
Individual	\$75	\$60
Individual +1	\$145	\$120
Family up to 4	\$205	\$180
Additional family members	\$40	\$33



EverMed D|P|C

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evermeddpc.com
1-800-377-6099
Camas, WA 98607



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EverMed DPC and your practice create a win-win-win

Not only do patients receive excellent access to care, save in out-of-pocket costs, while their employers achieve total healthcare savings, Primary Care Practices win too.

Accepting DPC patients improves practice revenue while also drastically reducing administrative burdens since there is no billing necessary for primary care and acute care encounters.

You get to return healthcare to where it was meant to be all along, between you and the patient.

Sample Practice EverMed DPC Revenue

Patient Plan Population: 500

Patient Plans	Clinic Revenue Per Plan	Plan Ratio	Clinic Revenue Per Month	Annual Clinic Revenue
Individual	\$60	42%	\$12,600	\$151,200
Individual +1	\$120	12%	\$7,200	\$86,400
Family up to 4	\$180	27%	\$24,300	\$291,600
Additional family members	\$33	19%	\$3,135	\$37,620
Total Revenue		100%	\$47,535	\$570,420

EverMed DPC affiliated practices never pay for EverMed DPC's services. Our fees are paid for by employers and members.



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Arizona State Physicians Association Acknowledgement Form EverMed Direct Primary Care – Preferred Network

ASPA is excited to announce our contract to be the preferred network for EverMed DPC. All primary care providers and pediatricians are included in this contract with strong referral impact for non-primary care ASPA members.

EverMed DPC works with employer groups to provide primary care membership homes for employees and their families. EverMed is working with brokers and agents throughout Arizona educating employers about direct primary care membership programs.

Why the ASPA preferred contract with EverMed DPC:

- Healthy flow of patients via employer health plans, age cap at 64 years of age
- Revenue positive
 - o Avg. EverMed patient delivers \$720/year revenue v. \$450/year Fee for Service patient
 - o Avg. RVU is 28% higher for EverMed DPC patient versus most commercial payers
- Consistent Monthly Clinic Revenue
- Low Administration with no billing for included services
- Limited menu of included services for the fee schedule, all other services performed are billed to the employer wrap plan as customary
- Highly efficient care model enjoyed by the practice and the patient

While all ASPA Primary Care practices can now accept EverMed DPC patients, each practice can manage your own flow and capacity. Please indicate your *current* level capacity for EverMed patients:

Our Practice is ready to accept as many new patients as we can get right now.

Our Practice is able to accept up to _____ number of new patients right now.

- If signing up multiple practice locations under single signature, please list each location and the number of new patients per practice location on the following page. A Clinic Information Form will need to be completed for each location.

Our Practice does not have capacity for new patients at this time, but we are happy to convert patients already with our practice if their employers adopt EverMed DPC plans.

Our Practice does not have capacity and cannot accept patients at this time.

I acknowledge the contract update allowing all Arizona State Physicians Association Practices to accept EverMed Direct Primary Care members.

_____	_____	_____
Practice Name	Practice Representative Name	Practice Rep. Signature
_____	_____	_____
Phone Number	Email Address	Date

Under the ASPA preferred contract, my practice receives EverMed Direct Primary Care members for a fixed Per Member/Per Month fee per the included services menu attached as follows:

Individual	\$60
Individual + 1	\$120
Family up to 4	\$180
Additional Family Member	\$33

Under the ASPA preferred contract, EverMed will actively market for all ASPA Member Practices to employers throughout the region to deliver additional revenue opportunities.

Multiple Practice Location Capacity Table		
Practice Name	Practice Address	Number of New Patients

Please return this form to ASPA, Attn:
Email
Phone
Address



Included Services

Services

Primary Care Visits	Included
Acute Care Visits	Included
Preventive Care	Included
Annual Wellness Exams	Included
Well Child Exams	Included
Sports Physicals	Included
Telemedicine **(Email, Phone, Remote Portal Consults)	Included

Procedures

EKG	Included
PPD (TB Test)	Included
Injection Fees (medication costs not covered)	Included
Immunizations (medication costs not covered)	Included
Ear Irrigation	Included
Nebulizer Treatments	Included
Liquid Nitrogen Procedures	Included
Smoking and Tobacco Cessation Counselling	Included
Minor Surgical Procedures (Complexity Varies) Alcohol and Substance Abuse Screening	Included

Labs*

Urinalysis	Included
Blood Glucose	Included
Urine Pregnancy	Included
Test HgbA1c	Included
Rapid Strep Test	Included

***Availability of lab services varies per clinic.**

****Options are at the discretion of the clinic and may include email, secure texting, phone, and patient portal**

Many EverMed DPC clinics offer additional services as part of the monthly DPC subscription fee. For a complete list of what each clinic offers, visit their page on the EverMed DPC website. Patient is responsible for all services not specified in the Retainer Medical Agreement.

Direct Primary Care is not insurance. It is an affordable option for individuals, families and employers to receive quality, local, personal medical care. Direct Primary Care memberships may be canceled at any time and for any reason by contacting EverMed DPC.

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