

ARIZONA STATE PHYSICIANS ASSOCIATION

Provider Agreement Attachment

NEW ASPA PLAN CONTRACT

Wellvana Humana Gold Medicare Advantage Program

Effective July 1, 2021

Background:

ASPA's Value-Based Care Partner, Wellvana has secured a Humana Gold Medicare Advantage contract. Wellvana's contract offers \$300 per completed Annual Wellness Visit Attestation. In addition, Wellvana rewards physicians on a quarterly basis for achieving HEDIS and Patient Experience Benchmarks and offers the chance for practices to earn up to 100% of any earned surplus generated by the practice annually.

Wellvana's program is one of the few in the nation that covers 100% of the downside risk for physicians and offers a quarterly bonus based on AWW attestation, quality, and patient experience scores throughout the year. In addition, Physicians keep the surplus they generate based on their individual performance, rather than being diluted by underperforming groups.

The compensation schedule ("Compensation Schedule") sets forth the maximum reimbursement amounts for Covered Services provided by Contracted Providers to Covered Persons enrolled Medicare

Reimbursement: Physician	100% of Humana Medicare Current
Mid-Level Health Professional	100% of Humana Medicare Mid-Level Current
Medicare covered office-based services	100 % of the Humana Medicare Current
Annual Wellness Visit	\$300 per completed attestation
Quarterly HEDIS Bonus	up to \$125.00 Per Member per year
Quarterly Patient Experience Bonus	up to \$10.70 Per Member per year
Surplus Bonus	up to 100% of earned surplus yearly

Complete the information below for **each** provider and **fax to ASPA at 623-999-1055**. If you have any questions please call ASPA 602-265-2524, ext. 210.

Yes I want to Participate with **Wellvana Humana Gold Medicare Advantage Program**
No I do not want to Participate with **Wellvana Humana Gold Medicare Advantage Program**

Provider Signature _____ Date _____

Please Print Name: _____ Tax ID # _____

Specialty _____ Contact Email: _____

3030 N. Central Ave., Suite 1106, Phoenix, Arizona 85012
(602) 265-2524 FAX: 623-999-1055

Wellvana Humana Gold Medicare Advantage Program

Wellvana Health's Humana Gold Medicare Advantage program is one of the most premiere programs in the nation. Our offerings allow physicians to do what they do best - providing quality care to their patients.



PROGRAM HIGHLIGHTS



Covers 100% of the downside risk for physicians



Offers a quarterly bonus based on quality and patient experience scores throughout the year.



Offers \$300 per completed Annual Wellness Visit (AVW) Attestation.



Physicians keep the surplus they generate based on their individual performance, rather than being diluted by underperforming groups.

The compensation schedule ("Compensation Schedule") sets forth the maximum reimbursement amounts for Covered Services provided by Contracted Providers to Covered Persons enrolled in Medicare.

REIMBURSEMENT



Physician	100% of Humana Medicare Current
Mid-Level Health Professional	100% of Humana Medicare Mid-Level Current
Medicare covered office-based services	100% of the Humana Medicare Current
Annual Wellness Visit	\$300 per completed attestation
Quarterly HEDIS Bonus	Up to \$125.00 Per Member Per Year
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Surplus Bonus	Up to 100% of earned surplus yearly

Wellvana

Who We Are

Wellvana helps independent physicians stay independent by empowering their clinical autonomy so they can retain the practice, brand, and community they have built for the future.

We manage business-oriented decisions, so physicians can focus on the clinical practice of medicine. We simplify the growing complexities of running a practice to reduce the administrative burden placed on physicians and free their time for patient care.



Strategic Insights
& Expertise



Actionable Data &
Analytics



Optimal Payor
Contracting



Robust Population
Health Platform



Profitable Managed
Programs



Sharp Legal
Structure

Founded

2019

Investors

Martin Ventures

80 Physician Investors

Advisors

Charlie Martin

Co-Founder

Devin Carty

Co-Founder & Chairman of
the Board

Jairo Melo, M.D.

Co-Founder & Physician
Partner

Salah Jaafar, M.D.

Co-Founder & Physician
Partner

Leaders

Jay Meyers

Chief Executive Officer

Mike Platek

Co-Founder & Chief Strategy
Officer

Sunil Cardozo

Chief Operations &
Information Officer

Worthe Holt, M.D.

Chief Medical Officer

Readus Smith

Chief Managed Care Officer

The promise of Wellvana is strong physician leadership.

- CHARLIE MARTIN, CO-FOUNDER



By the Numbers

11

States

820

Participating
Primary
Care & Specialty
Providers

52K

Projected
Full-Risk
DCE Lives for
2022

17

Directly Held
Medicare
Advantage
Contracts

Wellvana is the only partner who can help physicians strategically navigate the growing complexities of our healthcare ecosystem and reimbursement models, while simultaneously allowing them to maintain their practices' individuality. Wellvana provides:



Autonomy

Wellvana strategically manages business-oriented decisions on the pathway to risk, allocating more time for physicians to focus on practicing medicine and providing quality patient care.



Flexible Partnerships

Wellvana offers a range of opportunities that can flex to the unique goals of your practice - including Managed Services Agreements (MSA) Risk Partnerships, Joint Venture Arrangements, and Practice Acquisitions.



Financial Growth

Wellvana provides strategic insights to grow the practice and prepare the provider to take on downside risk.



Efficient Operations & Technology

Wellvana's technology and analytics platform monitors and tracks utilization, controls cost, ensures quality, and manages clinical and financial risk to optimize practice workflow.



Improved Quality

By developing strong relationships, Wellvana empowers physicians by providing specific tools to enhance the quality of care and enable a more efficient workflow.



Actionable Insights

Wellvana helps our physicians turn data into useful and actionable information, so they can realize areas of opportunity in their markets and unseen value in their practices.